

Know Exactly Now®



Fraysen Systems Analysis—Understand your need; Understand its business impact

Request a Fraysen Systems Business Analysis and Requirement Specification (Analysis, for short) to a business problem where current systems are incapable of leveraging the full value of your business operations. Fraysen analyses your need to restate it in your business' context. You'll understand the problem better; you'll understand the requirements to address the problem; you'll learn the scope of the solution needed and key business

decisions you'll need to make. Most importantly, you'll learn the business impact of the problem to your business and the ROI you'll realize when the problem has been solved. Armed with this Analysis from Fraysen, you can make the best business decision.

An experienced Solution Architect will gather all the pertinent details during a one-day onsite visit. Our architects will then create a detailed report of all of your requirements and a rigorous

architectural analysis. In two weeks from the visit, you can expect a report delivered and presented. This report includes detailed ROI calculations, direct cost savings, indirect savings, and opportunity cost saving. When applicable, Fraysen Systems will include a proposal for your consideration and answer any follow up questions you might have.

We're pragmatists. We want to insure any investment you make results in lower costs or greater revenue opportunities for your company.



Finbar Gallagher
CEO and Founder

Finbar Gallagher is a “Big Data” pioneer with over 25 years experience in manufacturing, analysis, improvement and large scale information systems development. Finbar’s innovative technology leadership has helped companies such as Hewlett Packard, Bausch & Lomb, Oral B, Yves Rocher, Peach State Market and Glover Printing gain a competitive edge and increase ROI through business process automation and integration. Finbar led several systems implementation teams during his 12-year tenure with Hewlett Packard, most notably the engineering team that successfully introduced the first Hewlett Packard Inkjet cartridge manufacturing line to Ireland. Finbar holds a Masters in Systems Engineering from Boston University.

We are Fraysen:

- We don’t retrofit or force-fit solutions. We look end to end to solve your identified problem.
- We have a utilitarian mindset towards existing information systems assets (don’t reinvent what’s already there and working).
- We believe the right information in your team’s hands is the most powerful way to improve performance
- We have thought about how to redesign business processes and systems for over 25 years
- We take responsibility for making your system work.

Assessment Deliverables

1. Purpose
2. Indicative Return on Investment
3. Direct Cost Savings
4. Indirect Saving
5. Opportunity Cost Saving
6. Scope
 1. Document
 2. Systems
7. Timescale
8. Context
 1. Facilities
 2. Challenges
9. Customer Requirements
 1. Functional Requirements
 2. Non-functional Requirements
 1. Completeness
 2. Reliability and Manageability
 3. License Compliance

Interested in learning more?

Schedule a demo at: <http://fraysen.com/demo>

Or

Call: 919.913.8801